

April 11, 2011

The Honorable Dan Elliott

Chairman

Surface Transportation Board

395 E Street SW

Washington, DC 20423

Dear Chairman Elliott:

My name is Ken Page. The company that I work for is Custom Freight Sales, Inc. located in Dayton, Ohio. We, as well as our parent company, Peerless Storage, provide services in the railroad freight industry. We offer railroad carload services through the seven warehouses of Peerless Storage located in Dayton, Ohio as well as the movement of domestic and international container loads via our Custom Freight Sales, Inc. division.

It has been brought to our attention that in the Surface Transportation Board hearing with the Senate Commerce Committee last month, that the Legislature is interested in re-regulating the United States Freight Railroad Industry. Per the information supplied to us, we believe that the re-regulation of the freight railroad industry would derive counter-productive results that would hinder growth for our companies and companies similar to ours. We believe that the improvements, updates and maintenance in the railroad infrastructure and equipment by the CSX and Norfolk Southern Railroads alongside our warehouse locations would be jeopardized, since we believe that the re-regulation proposals being discussed with the Senate Commerce Committee would provide a disincentive for the freight railroad industry to continue to invest in their infrastructure and equipment. This is also the case concerning the domestic and international intermodal freight industry in which the company I work for, Custom Freight Sales, Inc. would be greatly affected by the reduction in infrastructure and equipment investment the railroad freight industry would provide if the re-regulation of the industry becomes a reality. The services we provide the domestic and international freight industry would be severely hampered due to decreased infrastructure and equipment investment which would curtail the efficient and economical movement of freight which would

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eliminate the positive effects of reducing greenhouse gases which would increase if the freight railroad infrastructure and equipment supplies and services were to be reduced.

In closing, we at the Peerless Companies, Peerless Storage and Custom Freight Sales, Inc., believe that the importance in maintaining the current regulations on the freight railroad industry are imperative in allowing the industry to continue to grow, maintain and improve the quality and service performed as well as maintain and increase the employee base (railroad and service providers) in the railroad industry.

Yours Sincerely,

  
Ken Page

Custom Freight Sales, Inc.

Intermodal International and Domestic Pricing Manager

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